# Enhancing the Visibility of the Research Enterprise: Institute for Drug Resistance as a Prototype

Celia Schiffer, PhD, Professor Biochemistry and Molecular Pharmacology; Director Institute for Drug Resistance, University of Massachusetts Medical School, Worcester, MA ELAM Mentor: Dean Terence Flotte, MD



### **Objective:**

Communicating Importance of the Scientific Enterprise --Research success outpaces our scientific visibility.

Increase the visibility of the UMMS research through developing *a library* of "TED-like" talks for lay audiences.

"Library" will be a key resource to our institution for public outreach, philanthropy, scientific partnerships and recruiting and inspiring new diverse students and colleagues.

Institute for Drug Resistance(IDR) as a Prototype

## Strategy:

Identify faculty cohort

- Train faculty in science communication
  - Alan Alda Center for Communicating Science
  - ASBMB Art of Science Communication
  - TED talk Masterclass
- Practice Session
  - Communications Office
  - Development Office
- Record Videos (10-20)
- Edit Videos (10-20)
- Launch on Institutes and Investigators Websites
- Development/Philanthropy Opportunities
- Faculty/Student Recruitment
- **Business Development / Private Sector Partnerships**

### **Results:**

- IDR faculty (28 faculty in 11 Departments/Programs) Biochemistry / Emergency Medicine / Infectious Diseases / Mass Biologics / Medicine/ Microbio & Physio Systems / Molecular Cell & Cancer Biology / Population & Quantitative Health Sciences / Program in Molecular Medicine / RNA Therapeutics / System Biology
- IDR faculty participated in Alda Communication (n=28)
- Practice pitches (n=17)
- Recorded Videos (2+7+6=15)
- 7 preliminary videos edited
- Launching website and first faculty hire FY 2022!

#### www.umassmed.edu/idr

\*Evidence of Success Cancer Center reached out wanting to do something similar.

#### Institute for Drug Resistance

IDR@UMMS: Innovation to Deter Drug Resistance Infectious Disease Cancer



# Next Steps & Success Metrics:

#### Next Steps:

- Videos deployed
  - Institute for Drug Resistance Website
  - Faculty's websites
  - Departmental websites
  - Videos for publicity
    - Faculty recruitment
    - Graduate recruitment
    - Educational outreach
    - Philanthropic opportunities
    - Private/Corporate Partnerships

#### Metrics of Success

- Increase Awareness about Drug Resistance
  - Website traffic "top 10 websites at UMMS"
- Recruitment of faculty and students
- Increase in Sponsored Research Success
  - Grants
  - Philanthropy
  - Corporate Sponsorship
- Strategy adopted in Departments / Programs at UMMS & Beyond

### Acknowledgements:

Jennifer Berryman, Vice Chancellor, Communications Bryan Goodchild, Senior Video Producer Christina Zollo, Administrative Assistant Nese Kurt-Yilmaz, Associate Professor Biochemistry Connie Johnson, Prescott Stewart, colleagues Corporate and Foundation Relations Sofia Bragg, Abdallah Abbas, colleagues Business Development & Innovation

